



# What is a **GleamUP**?

Think of a **GleamUP** as a deep-clean and bookkeeping reset for your books.

It's Harmony's way of taking neglected, messy, or backlogged financials and turning them into clean, accurate, confidence-boosting reports that actually *make sense*.

Because clear financials = smart decisions.

Finally figure out what's really driving your revenue whether you're trying to understand your cash flow or prep for tax season—we'll help you see the full picture.

# Who's It For?

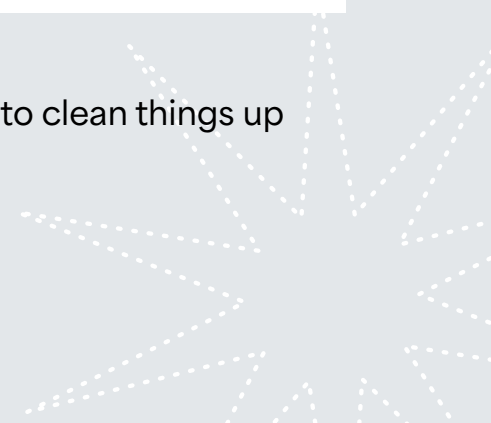
If your books are more “uh-oh” than organized, you’re in the right place. Here are a few signs your business might be due for a GleanUP:

- ✓ You dream of selling your business but your books are... not quite buyer-ready.
- ✓ Your understanding of your business and the current financial reports don't vibe. You *think* you know what makes you money, but your reports aren't telling the full story.
- ✓ You're running your business based on your bank balance because QuickBooks is always a little “off.”
- ✓ Your reports feel wrong, but you don't know where (or how) to fix them.
- ✓ Your business and personal expenses have become besties in your bookkeeping.
- ✓ Reconciling? Never heard of her.
- ✓ You might need financing, or you're planning to bring on a partner—but your numbers aren't ready for prime time.
- ✓ Your balance sheet looks... wonky.
- ✓ You're behind on sales tax because you're not sure what you owe (and the guessing game is getting old, and expensive).
- ✓ Your board wants clear, updated reports—and your current ones are more confusing than helpful.
- ✓ Your CPA has used the words “dumpster fire,” “chaotic,” or “please get help.”



If any of this sounds *a little too familiar*, don't worry—we're here to clean things up with care, zero judgment, and a little bit of sparkle. ✨

Let's GleanUP your books and get your business back on track!



## GLEAMUP SUCCESS STORY

# Heavenly Care

Our client—let’s call them **Heavenly Care**—spent the last 20 years doing what they do best: building a thriving, people-centered business that steadily grew in size, scope, and impact.

But as revenue and responsibilities increased, the owner had less and less time to give their books the attention they deserved. Financials slowly shifted from “clean and clear” to “good enough for now.”

That worked... until it didn’t.

At year-end, the cracks started to show:

- ▶ \$150,000 in outstanding invoices
- ▶ A Profit & Loss that didn’t reflect reality
- ▶ A Balance Sheet that didn’t reflect the equity he had built in his business

And when the owner started exploring the idea of selling the business? That’s when it really hit: the numbers weren’t telling the full story of the amazing company they’d spent decades building.

That’s where we came in.



# Enter: The GleanUP

Our team got to work, with care, precision, and absolutely no judgment. Here's what we did:

- ◆ Restructured the chart of accounts to clearly show which services were driving revenue
- ◆ Reorganized payroll entries to reflect the true cost of delivering care vs. overhead
- ◆ Found over **\$20,000** in reimbursable expenses that had never been billed (*yes, really*)
- ◆ Walked through the reports with the owner so the data finally made sense
- ◆ Built a budget to support confident, strategic growth going forward




## The Results

The business hasn't been sold yet—and now that he has clarity, he's going to keep it!

With clean books and a crystal-clear understanding of profitability, the owner is focused on *growing* the business and *increasing* its value. The numbers finally match the story: two decades of heart, grit, and serious success.

That's the GleanUP effect.





## Feeling like your books are more “good enough for now” than “ready to grow”?

Let's change that. Click the link below to get the conversation started!

[BOOK A CALL WITH HARMONEY](#)

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